



Mr. Kshitiz Vishnoi (CEng) received his Bachelor's degree in Mechanical Engineering from the University of Mumbai, and Masters in Business Management from Welingkar Institute of Management with specialization in Operational Management.

Kshitiz is currently working as a Sr. Manager (Techno-Commercial) at AHAsolar Pvt. Ltd., a renewable and smart energy solution provider company where his main role is to formulate CRM strategy, Project Management, and digital Transformation. AHAsolar, is a technology and financial, AI-powered Cleantech platform for Solar Energy, AHAsolar is among the most quality and performance-conscious solar companies of India, and is driven by a technology-driven approach. AHAsolar also recently received an award as Company of the Year.

His work experience includes Management Consulting, Renewable Energy and Power sector professional with about 6+ years of experience. Kshitiz has worked on a wide spectrum of projects in Energy and Utility Domain with various National and International Multi-lateral funding Agencies, State Government, Utilities, Regulatory bodies and Leading Private Players. Have significant exposure in Strategy Formulation, Project Management, Bid Process Management, Construction Management, Policy and regulatory framework, Business Development, Contract Management and Client Relationship Management. Also, have assisted various energy sector utilities in electrification roll-out strategies, Loss Reduction, performance bench-marking and efficiency improvement. Kshitiz is also engaged in Digital transformation training programs for Capacity Building and up scaling the skill sets.

Prior to AHAsolar, Kshitiz was working at Gujarat Energy Research & Management Institute (GERMI) as Project Officer, which is today recognized among the leading solar energy institutes of India where he has worked with multiple State Nodal Agencies, PSU units across the country in different states like Gujarat, Jharkhand, Goa, Jammu & Kashmir and Andhra Pradesh. Kshitiz also have good experience in MEP Designing.

Kshitiz is a member for several energy-related Societies/NGO's such as Solar Energy Society of India (SESI), The Institute of Engineers (IEI), Society for Environment & Sustainable Development, All India Council For Technical Skill Development, The International Association of Innovation Professional (AIOIP). He has over 7 National and International journal and conference publications. Kshitiz is also a Professional Numismatist.